



Master of Science in Strategic Fundraising and Philanthropy

SPRING START – TWO YEAR SCHEDULE

Track 2: Higher Education Fundraising

There are 10 required core courses and 2 electives for a total of 12 courses.

SPRING SEMESTER: February/ March – April (Session 1)

MHE 500	Introduction to Higher Education Administration	R	Online
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SPRING SEMESTER: April/May 4 – June (Session 2)

NMP 521	Foundations of Philanthropy		Online
OR			
NMP 656	Relationships, Communication and Philanthropy		Online
OR			
NMP 661	Major Gifts		Online
OR			
MHE 610	Higher Education Curriculum Development		Online

SUMMER SEMESTER: June – August (Session 3)

NMP 635	Board Governance and Volunteer Mgmt.		Online
OR			
NMP 655	Leadership & Personal Effectiveness		Online
OR			
MHE 630	Law and Ethics in Higher Education		Online

SUMMER SEMESTER: August – October (Session 4)

NMP 622	Donor Motivation and Behavior		Online
OR			
MHE 640	History and Economics of Higher Ed		Online

FALL SEMESTER: October – December (Session 5)

NMP 623	Resource Development Management		Online
OR			
NMP 531	Grant Writing for Corporations and Foundations		Online

FALL SEMESTER: January – February (Session 6)

MHE 626	Introduction to Institutional Advancement	R	Online
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SPRING SEMESTER: February/March –April (Session 7)

NMP 651	Annual Giving and Donor Relations		Online
OR			
MHE 620	The Contemporary College Student		Online

SPRING SEMESTER: April/May – June (Session 8)

NMP 661	Major Gifts	Online
OR		
NMP 656	Relationships, Communication and Philanthropy	Online
OR		
NMP 521	Foundations of Philanthropy	Online
OR		
MHE 610	Higher Education Curriculum Development	Online

SUMMER SEMESTER: June – August (Session 9)

NMP 655	Leadership & Personal Effectiveness	Online
OR		
NMP 635	Board Governance and Volunteer Mgmt.	Online
OR		
MHE 630	Law and Ethics in Higher Education	Online

SUMMER SEMESTER: August – October (Session 10)

NMP 622	Donor Motivation and Behavior	Online
OR		
NMP 665	Public Policy, Advocacy & Gov't Relations	Online
OR		
MHE 640	History and Economics of Higher Education	Online

FALL SEMESTER: October – December (Session 11)

NMP 650 *	Leading Change Through Research in Nonprofits	R	Online
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*NMP 650 is taken at the end of the program and as a lead in to NMP 675. Students should not enroll in NMP 650 until they have completed most if not all of the other core requirements

FALL SEMESTER: January – February (Session 12)

NMP 675	Capstone: Advanced Management Seminar	R	Online
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Required Courses (30 credits):
Track 2: Higher Education Fundraising
I. Higher Education Administration Core (9 credits):
Two required courses:

MHE 500	Introduction to Higher Education Administration
MHE 626	Introduction to Institutional Advancement

Choose one from:

MHE 505	Organization and Governance of Higher Education
MHE 610	Higher Education Curriculum Development



MHE 620	The Contemporary College Student
MHE 630	Law and Ethics in Higher Education
MHE 640	History and Economics of Higher Education
MHE 645	Higher Education Marketing and Communications

Note: Other courses may be substituted with approval of the NMP program director.

II. **Organizational Behavior and Personal Effectiveness Core** (6 credits)

One Required Course:

NMP 650: Leading Change Through Research in Nonprofits

Choose one from:

NMP 655 Leadership and Personal Effectiveness

NMP 656 Relationships, Communication and Philanthropy

III. **Philanthropic Studies Core** (15 credits)

One Required Course:

NMP 675: Capstone: Advance Management Seminar

Choose two from:

NMP 610 Managing Diversity in Today's Nonprofit

NMP 521 Foundations of Philanthropy

NMP 622 Donor Motivation and Behavior

Choose two from:

NMP 531 Grant Writing for Corporations and Foundations

NMP 641 Capital Campaigns and Planned Giving

NMP 651 Annual Giving and Donor Relations

NMP 661 Major Gifts

NMP 623 Resource Development Management