Master of Science in Leadership and Negotiation
March 2021 START - ONE YEAR SCHEDULE
NOTE: There are 10 required core courses and 2 electives

SPRING SEMESTER: March 1, 2021 – April 24, 2021 (Session 1)
A. MLN 500 Introduction to Theory/Practice of Negotiation
B. MLN 630 Leadership and Negotiation Lab I: Planning and Prep Skills

SPRING SEMESTER: May 3, 2021 – June 26, 2021 (Session 2)
A. MLN 505 Introduction to Models/Concepts in Leadership
B. MLN 635 Leadership and Negotiation Lab II: Relational Skills

SUMMER SEMESTER: June 2021 – August 2021 (Session 3)
A. MLN 610 Advanced Leadership and Negotiation Concepts
B. MLN 640 Leadership and Negotiation Lab III: Challenging Situation Skills

SUMMER SEMESTER: August 2021 – October 2021 (Session 4)
A. MLN 615 (E) Leadership and Negotiation in Multicultural World
B. MLN 645 Leadership and Negotiation Lab IV: Intangible Skills

FALL SEMESTER: October 2021 – December TBD, 2021 (Session 5)
A. MLN 620 Psychological Dimensions of Leadership and Negotiation
B. MLN 650 Case Studies of Leadership and Negotiation

FALL SEMESTER: January 2022 – February 2022 (Session 6)
A. MLN 625 (E) Gender, Leadership, and Negotiation
B. MLN 670 Leadership / Negotiation Application Project and Capstone

Graduate Admissions / 413-565-1332 / GRADUATE@BAYPATH.EDU
Subject to change without notice – Updated 10/27/20