



Master of Science in Leadership and Negotiation

Plan for Students Starting in the Fall 2020 Two Year Program

NOTE: There are 10 required core courses and two electives. All courses are offered online and utilize the Canvas Learning System. Choose one course in each session below.

FALL SEMESTER: October 26, 2020 – December 19, 2020 (Session 1)

- A. MLN 500 Introduction to Theory/Practice of Negotiation

FALL SEMESTER: January 4, 2021 – February 27, 2021 (Session 2)

- A. MLN 505 Introduction to Models/Concepts in Leadership

SPRING SEMESTER: March 1, 2021 – April 24, 2021 (Session 3)

- A. MLN 610 Advanced Leadership and Negotiation Concepts

SPRING SEMESTER: May 3, 2021 – June 26, 2021 (Session 4)

- A. MLN 620 Psychological Dimensions of Leadership and Negotiation

SUMMER SEMESTER: June 2021 – August 2021 (Session 5)

- A. MLN 615 (E) Leadership and Negotiation in a Multicultural World

SUMMER SEMESTER: August 2021 – October 2021 (Session 6)

- A. MLN 625 (E) Gender, Leadership, and Negotiation

FALL SEMESTER: October 2021 – December 2021 (Session 7)

- A. MLN 630 Leadership and Negotiation Lab I: Planning and Prep Skills

FALL SEMESTER: January 2022 – February 2022 (Session 8)

- A. MLN 635 Leadership and Negotiation Lab II: Relational Skills

SPRING SEMESTER: February 2022 – April 2022 (Session 9)

- A. MLN 640 Leadership and Negotiation Lab III: Challenging Situation Skills

SPRING SEMESTER: May 2022 – June 2022 (Session 10)

- A. MLN 645 Leadership and Negotiation Lab IV: Intangible Skills

SUMMER SEMESTER: June 2022 – August 2022 (Session 11)

A. MLN 650 Case Studies of Leadership and Negotiation

SUMMER SEMESTER: August 2022 – October 2022 (Session 12)

A. MLN 670 Leadership/Negotiation Application Project and Capstone

Note: Students must successfully complete their entire program in order to participate in the official graduate ceremony held each May.